

Freight and Shipping Policies

Transportation Means/Equipment

- CertainTeed reserves the right to select carriers and route truckload shipments in the most effective and efficient manner, in order to ensure the best total delivered quality possible.
- All shipments of goods are F.O.B. CertainTeed's place of shipment unless specified otherwise.
- The standard equipment is a 48' flatbed for full truckloads. Curtain side trailers will be used at CertainTeed's discretion.
- Fork extensions are recommended for all deliveries.
- Fork extensions are required for all LTLX (16' and longer) deliveries.

Customer Zones

<u>Zone</u>	<u>Mileage Band</u>
Zone 1	0 to 500 miles from Shipping Plant
Zone 2	501 to 1,000 miles from Shipping Plant
Zone 3	1,001 to 1,250 miles from Shipping Plant
Zone 4	More than 1,250 miles from Shipping Plant

Zone Charges

<u>Equipment</u>	<u>Zone 1</u>	<u>Zone 2</u>	<u>Zone 3</u>	<u>Zone 4</u>
Truckload	0.0%	0.0%	1.0%	2.5%
LTL	1.5%	2.5%	4.0%	5.0%
Parcel (UPS)	15.0%	15.0%	15.0%	15.0%

Freight Surcharges:

- Freight surcharges below will be in addition to the zone charges listed above:

<u>Bufftech Shipments</u>	<u>Order Minimum Guidelines</u>	<u>Freight Surcharge</u>
Multi-Stop Exclusive – Full Truckload	Minimum Net invoice value of \$40,000 or fully cubed truck	\$125 per stop
JobLot Express - LTL	Net invoice value below \$1,199	\$100
Small Lot – Parcel (UPS)	Net invoice value less than \$250	\$20
Exports	Containerize Shipment outside continental US & Canada	\$250

- Zone classification is determined at the time of shipment, based on total miles of the entire shipment including all stops.
- Shipment mileage is calculated using Rand McNally HHG#19 mileage program.
- Address of the Buffalo Plant is 231 Ship Canal Parkway, Buffalo, NY 14218
- The below link can be used to calculate **approximate** road miles:
- http://maps.randmcnally.com/mileage_calculator
- The exact amount of the zone charge will not be available prior to shipment. The charge will be calculated upon shipment and will be available upon invoicing.
- Customer is responsible for paying all accessorial charges and any other special delivery costs, including but not limited to a driver detention fee of \$100 per hour. For multi-stop trucks allowed unloading time is three (3) hours per truckload, including all stopovers. For single stop trucks, allowed unloading time is two (2) hours.
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- All prepaid and prepaid & add shipments of goods are CPT Consignee. All collect shipments of goods (Customer pick-ups) are FCA Origin.
- The standard equipment is a 48' flatbed for full truckloads. Curtain side trailers will be used at CertainTeed's discretion.
- Fork extensions are recommended for all deliveries.
- Fork extensions are required for all LTLX (16' and longer) deliveries.
- Shipments to Alaska and Hawaii will be shipped to the port in the continental 48 states designated by the customer.
- Customers specifying a carrier whose cost is higher than would be experienced with the carrier of CertainTeed's choice will be invoiced for the excess freight charges.

Truckload Exclusive – Full Truckload

- Direct shipments to one location.
- Delivery will be made within an hour of the requested delivery time. If no delivery time is specified, then delivery will be made by the end of the business day. We are unable to guarantee time of delivery.

Multi-Stop Exclusive – Full Truckload

- Stops will not be pooled with any other customer loads, as the orders should fully cube or weigh out the truck.

- Maximum of three (3) stops per truck – 2 stops, plus final destination.
- All stops must be within 100 miles of each other.
- Each stop must meet a \$6,000 net invoice minimum.
- Customers that order multi-stop vans may be required to down-stack products for the next stop to allow for safe and damage-free transportation of the remaining deliveries.

MiniExpress / JobLot Express - LTL

- The combined net invoice value of all orders for each shipment will be used to determine the total net invoice value.
- The charge will be applied to each stop. For stops with multiple orders, the fee will be applied to one order each stop.
- LTL shipments do not have a guaranteed delivery date or time. However, we are able to provide a guaranteed delivery date for LTL orders for an additional fee.

Small Lot - Parcel

- Shipped via parcel common carrier (UPS).
- The standard delivery method is ground service. Requests for expedited service may incur additional charges at the customers' expense.
- Lead Time – 3 business days.
- Products considered to be over dimension (i.e. – pre-assembled gates, 16' products, 5x5x107 post(s), etc.) will be shipped via LTL. Your CSR will contact you in this situation.
- For air freight shipments, customers will be charged actual cost of transportation in lieu of the normal upcharge.

Exports

- Exports include all containerized shipments outside the continental U.S. and Canada. Shipments must be fully cubed.
- Standard equipment is a 40' high cube container.
- Inland transportation freight prepaid to the nearest U.S. port.
- Lead Time: 15 business days.

Customer Pick-Ups (Program limited to fence dealers only)

- Final order specifications must be received by 2 P.M. EST and will ship on the corresponding day noted in the Order Placement section. Any changes after that time may necessitate rescheduling. Standard lead times apply (Note: *Special products or large orders may require a longer lead time*).
- Maximum order quantity is a full truckload.
- Orders not picked up within 48 hours of scheduled pick up date will incur a retention fee of \$100/day until the order is picked up from the Buffalo Plant. It is the responsibility of each customer to bring the appropriate equipment to facilitate safe loading and transport of the product.
 - Trucks must have either an ICC bar or the tractor/cab must detach from the trailer.
 - Straight trucks/box trucks that do not have a detachable cab must have an ICC bar to be loaded.
 - Equipment that does not meet these requirements cannot be safely loaded and will result in the pick up being rescheduled.
- Drivers must wait in designated areas for safety reasons. They may not walk around the plant, warehouse, or Customer Service Department while waiting for their order to be loaded.
- There is neither a freight charge nor a freight allowance for orders that are picked-up.
- CertainTeed facilities and grounds are designated as non-smoking, non-tobacco areas.

(Note: Repeated failure to meet these guidelines may disqualify a customer from future participation in the Pick-Up program.)

Residential Deliveries

- This includes all less than truckload shipments to residential locations, construction sites, remote locations or requests for a lift-gate.
 - The following guidelines must also be met in order to avoid the Residential Delivery charge:
 - Location must have a business name.
 - Location must have regular business hours.
 - Location must have unloading equipment (i.e. – forklift) on site.
- **** In some cases the delivery location may also be considered a residential zone by the carrier which will also necessitate the additional Residential Delivery Fee.**
- The cost for a residential delivery is \$200 in addition to stop fees or other applicable charges.
- Residential deliveries should have the appropriate personnel and equipment to unload product.

Accessorial Charges

Each customer is responsible for paying all accessorial charges and any other special delivery costs, including but not limited to:

1. Driver detention - \$100/hour
 - 3 hours unloading time allowed per truckload – including all stopovers.
 - 2 hours unloading time allowed for a single stop truckload.

Contact Information for Common Carriers used by Bufftech:

LTL carriers

USF Holland (866) 465-5263 www.yrcregional.com

New England Motor Freight (NEMF) (570) 386-2311 www.nemf.com

Yellow (YRC) (800) 610-6500 www.yrc.com

Flatbed

TMC Transportation (800) 247-2460 www.tmctrans.com

Storage Guidelines

Pallet/Storage Specifications

- CertainTeed's standard method of shipment incorporates palletization and wrapping of all products. Palletized shipments:
 1. Save the customer time and money by reducing unloading time from hours to minutes.
 2. Reduce damages.
 3. Facilitate easy stacking of products to help conserve valuable space in transit and in your warehouse.
- Bufftech Fence products are to be protected at all times.
 - We recommend that material is protected from direct sources of heat and sunlight.
 - All fence, post and rail products are covered by a protective ultraviolet blocking material. Partially depleted units can be stored outside with the wrap replaced and secured.